



**o'neill partners**  
commercial lawyers  
INCORPORATING  
**SALLY NASH & Co.**

*Partners in business*

## Dispute Resolution and Litigation

Our dispute resolution and litigation team act for large and small to medium organisations in a wide range of industries.

We understand that disputes can disrupt our clients' lives and divert valuable resources from the core activities of their businesses. For this reason, at the start of any dispute we provide our clients with a prompt and thorough assessment of their position and then recommend a strategy to minimise their risks and provide a cost effective, timely and commercially acceptable resolution to their dispute.

Years of experience acting in highly complex commercial cases has shown us that litigation can be costly and time consuming and doesn't always deliver the optimal outcomes that the parties may be seeking. Accordingly we look for the best solution for our clients whether it be through negotiation, conciliation, mediation or arbitration.

When litigation is necessary, our specialists understand the intricacies of the Court processes and advise our clients on litigation strategies that will deliver optimal outcomes.

At all times we work collaboratively with our clients to manage their legal costs, and the impact of the dispute on their businesses. We focus on getting to the core of the issues in any dispute and achieving

commercial outcomes quickly and cost effectively, wherever possible.

### **Our expertise and experience**

Our dispute resolution and litigation specialists have extensive experience in the full range of disputes that arise in a commercial context including:

- Alternative dispute resolution
- Banking and finance
- Building and construction
- Commercial and contract
- Competition and consumer law
- Corporations law proceedings and advising directors and shareholders
- Property, development and environment and planning
- Insolvency and reconstruction related litigation
- Partnership and joint ventures
- Securities recovery and enforcement, including personal property securities
- Technology and intellectual property
- Trusts

### **Specialist debt recovery team**

We also have a dedicated specialist debt recovery team providing cost effective and efficient recovery services to our clients. Our firm works closely with a number of specialist debt recovery companies to provide a complete solution to our clients.



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## Dispute Resolution and Litigation

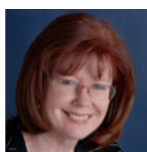
### Recent matters

- Advising and acting for a national supermarket chain on a strategy to rationalise a portfolio of retail stores, including the management and resolution of a range of commercial leasing disputes and associated litigation.
- Acting for and advising a large group of claimants in a complex dispute with a big four bank. The claims arose out of a failed investment scheme and were successfully resolved through direct negotiation on behalf of our clients with the bank.
- Conducting on an ongoing basis all dispute and litigation work for Australia and New Zealand's largest non-bank owned stock broking firm.
- Acting for a major developer and builder in Supreme Court construction proceedings brought by an owners' corporation alleging building defects and non-compliance with the relevant building regulations, including cross claims against the project certifier.
- Acting for Australia's leading wholesale distribution and marketing company in relation to a range of property and leasing disputes.
- Acting for the former director of an international investment research firm in minority shareholder oppression proceedings brought against the company in the Supreme Court. The proceedings were ultimately resolved on the basis of a significant payment to our client.
- Acting in multiple recovery proceedings on behalf of a major asset leaseback financier against defaulting clients and associated security providers.
- Acting for Australia's leading designers and fabricators of stainless steel tanks and vessels in a major product liability claim.
- Conducting all NSW recovery work for a national debt recovery company on behalf of leading organisations such as Coca Cola Amatil, Coates Hire and OneSteel and professional service firms such as King & Wood Mallesons, Herbert Smith Freehills and Ashurst.

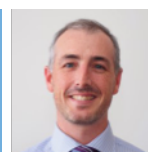
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